

BRAND POSITIONING



INTRODUCTION TO THE BRAND



At Magna, we do more than supply parts. We supply a skill-set that spans the globe, and a vision that spans generations. This is the Magna Brand.

Our brand is our reputation. It's our heart, our soul. It represents our people – our greatest asset. It is the collection of details that set us apart from every other manufacturer in the world.

VISUAL LANGUAGE SYSTEM: MAGNA

BRAND PHILOSOPHY



At Magna, **world-class manufacturing** meets vision in an effort to lead the future. We create **innovative** solutions. From start to finish. From imagination to engineering to building.

Our people are our greatest asset. They imagine what's next, determine what's needed, and do what it takes to make it possible. We invite partners, customers and consumers to become part of the process. Together, anything is possible.

The world is full of challenges. We're committed to making the solutions. After all...

The future is ours to make.

VISUAL LANGUAGE SYSTEM: MAGNA

ASSOCIATIONS

Enterprising, Steadfast, Driven, Attentive. These speak to our heritage. Our world-class manufacturing and entrepreneurial spirit. In order to reach new heights, one must first conquer the ground. These are the qualities that remind us of who we are and from where we've come. They represent the constants. They embrace our core.

Insightful, Inventive, Dynamic. These speak to aspirations. Our culture of innovation. Potential partners will experience these traits once we begin a partnership. These qualities represent the future. They embrace the vision.



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BRANDMARK



The Magna "dot" is rich in meaning. It is symbolic of what drives us. Magna Red serves as a vivid symbol of our passion and as a bold statement of our power. Both of these attributes – our undying passion for our work and the focused power that fuels it – are direct products of our greatest asset, our people. Our people embody the Magna spirit, a brave heart.

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MAGNA AESTHETICS

The aesthetic details – the brandmark, color palette, photography, typography, imagery style and tone of voice – are keys to expressing Magna's message. When used appropriately and creatively, these principles will help the keepers of Magna's reputation to communicate much of what an audience needs to know about our brand.

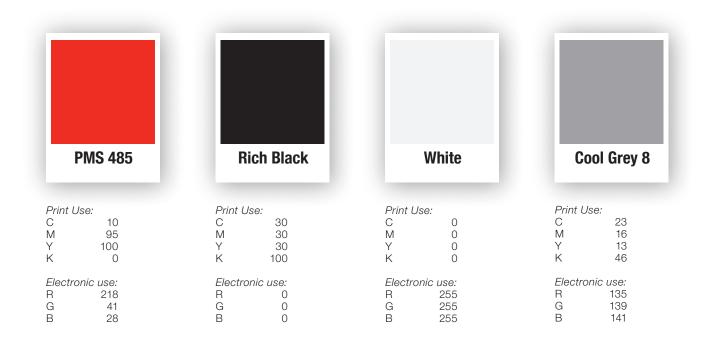
Integral to any of Magna's visual communication is a clean yet dynamic feel. An effective use of white space and the avoidance of clutter are also key to representing the purity of the brand. We limit the amount of graphic elements on any given surface to convey a confident ease.

The basic principles can be summed up in three words:

Simplicity. Focus. Clarity.

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PRIMARY COLOR PALETTE

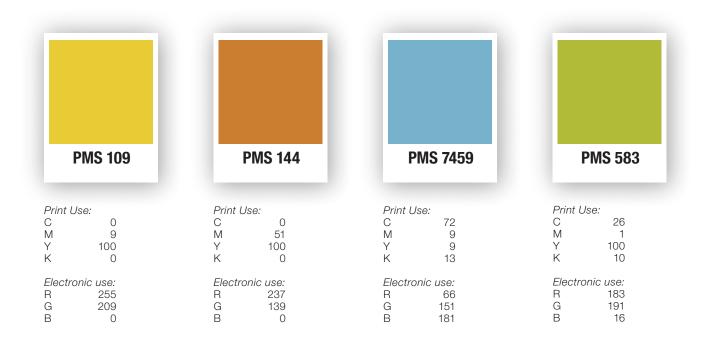


Black + Red + Gray (current grounded, steadfast image)

White + Translucent (future elevated position)

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SECONDARY COLOR PALETTE



Dynamic colors reflect the benefits of new leadership and solid growth,

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PRIMARY TYPOGRAPHY

Helvetica Neue LT Std Light

Most diversified automotive supplier in the world. DESIGN DEVELOP AND MANUFACTURE

263 manufacturing operations and 84 product development, engineering and sales centres in 26 countries on 5 continents.

Helvetica Neue Lt Std Italic

Most diversified automotive supplier in the world.

DESIGN DEVELOP AND MANUFACTURE

263 manufacturing operations and 84 product development, engineering and sales centres in 26 countries on 5 continents.

Helvetica Neue Lt Std Condensed

Most diversified automotive supplier in the world. DESIGN DEVELOP AND MANUFACTURE

263 manufacturing operations and 84 product development, engineering and sales centres in 26 countries on 5 continents.

Helvetica Neue Lt Std Ultra Light Condensed

Most diversified automotive supplier in the world.

DESIGN DEVELOP AND MANUFACTURE

263 manufacturing operations and 84 product development, engineering and sales centres in 26 countries on 5 continents.

Helvetica Neue Lt Std Bold Italic

Most diversified automotive supplier in the world.

DESIGN DEVELOP AND MANUFACTURE

263 manufacturing operations and 84 product development, engineering and sales centres in 26 countries on 5 continents.

Helvetica Neue Lt Std Heavy

Most diversified automotive supplier in the world.

DESIGN DEVELOP AND MANUFACTURE

263 manufacturing operations and 84 product development, engineering and sales centres in 26 countries on 5 continents.

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SECONDARY TYPOGRAPHY

Minion Pro Regular

abcdefghijklmnopqurstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ Most diversified automotive supplier in the world. DESIGN DEVELOP AND MANUFACTURE

263 manufacturing operations and 84 product development, engineering and sales centres in 26 countries on 5 continents.

Minion Pro Italic

abcdefghijklmnopqurstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ Most diversified automotive supplier in the world. DESIGN DEVELOP AND MANUFACTURE

263 manufacturing operations and 84 product development, engineering and sales centres in 26 countries on 5 continents.

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TYPOGRAPHIC TONE 1

MAGNA HEADLINE

GREEN TECHNOLOGIES, Sustainability is key to all human endeavors on the planet, and global warming requires a response. *Magna is leading the way in the development of* new materials, processes, and products that reduce overall impact on the environment. **FUEL EFFICIENCY,** As the world's automakers strive to remain competitive, they have a strong need for capable and reliable suppliers such as Magna. Nowhere is that more evident than in the area of CO2 reduction and improving fuel economy.

For a modern, technical look and feel, our principal usage features Helvetica Neue sans serif type for body copy and bold highlights with an occasional serif pop in a different color within the Magna palette for a book-like accent.

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TYPOGRAPHIC TONE 2

Magna Headline

GREEN TECHNOLOGIES, Green Sustainability is key to all human endeavors on the planet, and global warming requires a response. Magna is leading the way in the development of new materials, processes, and products that reduce overall impact on the environment. FUEL EFFICIENCY, As the world's automakers strive to remain competitive, they have a strong need for capable and reliable suppliers such as Magna. Nowhere is that more evident than in the area of CO2 reduction and improving fuel economy.

To convey a more classical disposition or a book style, this usage features Minion Pro serif type for body copy with an occasional san serif for key words or phrases meant to stand out from the rest.

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PROCESS PHOTOGRAPHY





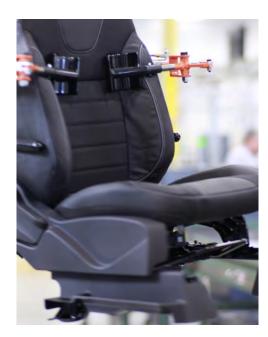




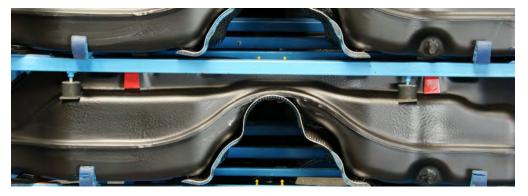
Dynamic. Always in motion. From man to machine – Magna is hard at work. Engaging. Our process photographs tell a captivating story. Where it starts. How it's made. What it does. We build intrigue.

VISUAL LANGUAGE SYSTEM: MAGNA

PRODUCT PHOTOGRAPHY











Crafted. The difference between work and craftsmanship is in the details. Get up-close and personal. Our products are more practical than theoretical. So, we show them in real-life situations, where the rubber meets the road.

VISUAL LANGUAGE SYSTEM: MAGNA

PEOPLE PHOTOGRAPHY









Real. A candid, photo-journalistic approach (instead of a posed, staged method) highlights Magna's global employees in their natural environments, doing the things they do best. We capture the hard work, the smiles, the vision and the business acumen. After all, our people are our most valuable assets – not because of how they pose, but because of how they work.

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CONCEPTUAL PHOTOGRAPHY









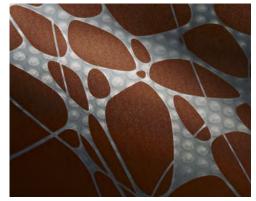


Vision. A higher level of design, a higher way of thinking. Aspirational photography featuring the natural elements that inspire future solutions. From the cellular level to the astronomical. From natural energy sources to human expressions. Our conceptual photography communicates an integral truth: The sky is not the limit. It's only the beginning.

VISUAL LANGUAGE SYSTEM: MAGNA

TEXTURAL PHOTOGRAPHY











Inventive. The purpose of Magna texture is simple yet vital: Evoke a feeling. When we engage in the process of creating, engineering, building greatness, it begins with an inexplicable feeling that ignites imagination, stirs enthusiasm and inspires action. We can't explain it, but we can convey it through forward-thinking, multidimensional, technically-charged textures, including arousing light and color, and repetitive spherical patterns of artful motion.

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DYNAMIC GRAPHIC - BAND



The progressive Magna "band," white space, and translucence signify Magna's inventiveness. Conveying this message requires a sense of advanced design. A shift toward higher thinking. The gradual opacity of the white band gives it a dynamic feel. This element often works well with an asymmetric treatment, each section with a varying height rather than perfectly balanced from top to bottom. White space represents room for possibilities. Translucent treatments indicate insightful awareness. This element is most consistently used as a transition from a color or photo to white space.

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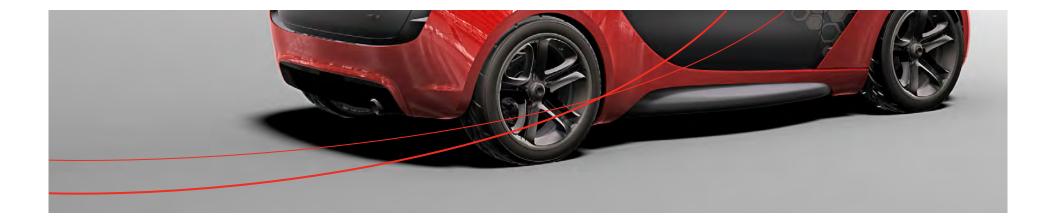
DYNAMIC GRAPHIC - RING



The Magna "ring" is a symbol of our holistic approach, the Magna Way. With a unique heritage as the only automotive supplier capable of designing, engineering and producing a complete vehicle, Magna has an unrivaled ability to see the whole as more than the sum of its parts. We approach any task in any industry with the same "full circle" perspective. Though the full circle is always implied, it is rarely shown in its entirety. Bleeding it off the edge or hiding a section of it behind foreground images connotes constant motion and striving toward perfect totality.

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DYNAMIC GRAPHIC - RED LINE

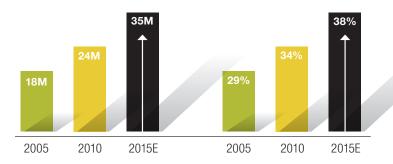


The Magna "red line" is a fluid element that depicts our path toward vision and progress. Magna Red serves as a vivid symbol of our passion and as a bold statement of our power. This element can also be used as a lighter representation of the Magna Way. Always depicting a piece of a complete circle, it is a visual extension of the Magna Ring. The red line reminds us of our infinite ambition to affect the world: Let's move people.

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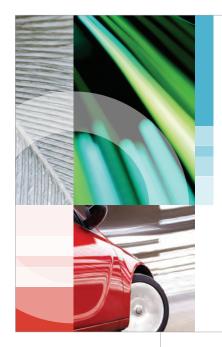
INFOGRAPHICS





Again, clarity is key. We use only the amount of data necessary to communicate the given message. Fine lines and simple shapes contribute to a pure, precise look and feel. We also take care to provide clear contrasts and easy-to-understand comparisons, so that the audience can readily identify the point.

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global automotive companies to build products that improve lives. In tune with societal trends, we imagine what is next, we determine what is needed and we do what it takes to make it possible. From design concept to final quality output—we are committed to finding solutions that ensure cost and process efficiencies, deliver premium performance, and reduce the overall carbon footprint of every product we deliver.

We do this through our world class manufacturing operations that combine our unique design, engineering and program management expertise. Our diverse capabilities give us a unique perspective and opportunity to consider each component from a 360-degree view resulting in part optimization from every angle. Whether we are developing a single hinge or a full front-end module, the full vehicle impact is considered throughout the process.



Product systems

door modules, window systems, power closure systems, latching systems, handle assemblies, driver controls, electronics

Electronic Systems

products, body systems & HMI

Seating Systems

complete seating systems, mechanism solutions, seat structure solutions, foam & trim products, services

Body & Chassis Systems

driver assistance & safety, intelligent power
systems, engine electronics & sensors, industrial
engineering & tooling systems, renewable body systems, chassis systems, technology, energy structures

Vision Systems

electronic vision systems, mirrors - interior & exterior, electrochromatic (self dimming) mirror glass, interior video mirror (reverse aid display), actuators, door handles & overhead consoles

driveline, fluid pressure & controls, metal-forming

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Body & Chassis Systems

energy structures

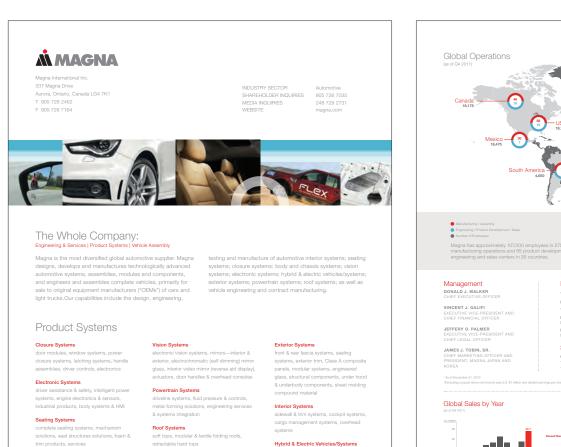
body systems, chassis systems, technology,

engineering & tooling systems, renewable

Vehicle Engineering & Contract

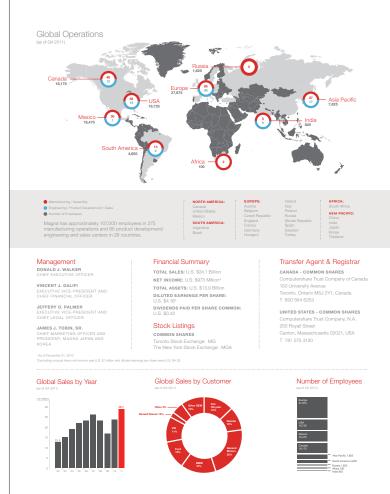
vehicle production, fuel tanks, components for

Manufacturing

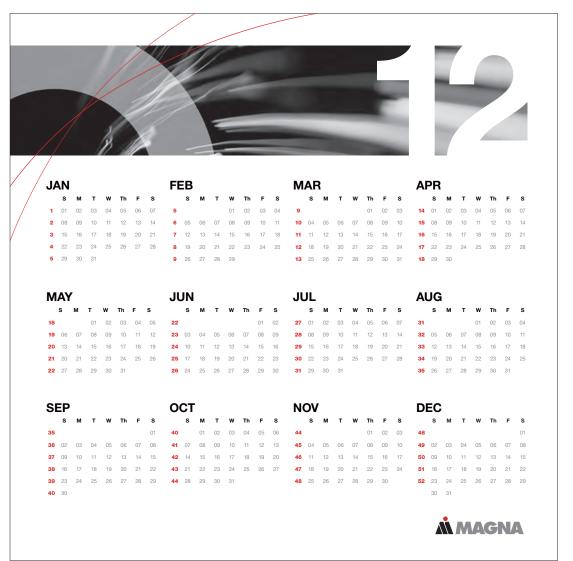


hybrid & electric vehicle systems & sub-

systems, hybrid & electric vehicle modules



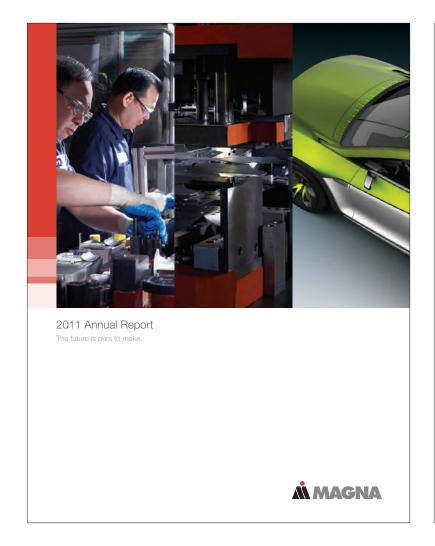
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Come explore your future at the SAE World Congress Career Fair.

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GROUP MATERIALS



Customer Base

Chrysler, Daimler, Fiat, Fisker, Ford, General Motors, Honda, Mahindra, Mitsubishi, PSA Peugeot Citroen, Porsche, Renault-Nissan, Toyota, Volkswagen and their respective operating divisions and subsidiaries.

MAGNA

Seating Systems

Complete Seating Systems Mechanism Solutions Seat Structure Solutions Foam & Trim Products

Magna International Inc., through Magna Seating, is an innovative leader in the development and manufacture of high quality complete seating systems, seat structure and mechanism solutions as well as foam & trim products for the global automotive industry. Our capabilities range from market and consumer research; full concept development; design and engineering; testing and validation to world-class manufacturing.



Customer Base

Audi, BMW, Changan Auto, Chery Quantum, Chrysler, Daimler AG, Ford, Fatt, General Motors, Great Wall Auto, Guanzhou Auto, Honda, Isuzu, Mitsubishi, Navistar, Proton, PSA Peugeot Citrcen, Porsche, Renault-Nissan, Toyota, Volkswagen AG and their respective operating divisions and subsidiaries.

MAGNA

Closure Systems

Door Modules Window Systems Power Closure Systems Latching Systems Handle Assemblies Driver Controls Electronics

Magna International Inc., through Magna Closures, is one of the world's leading suppliers of dynamic closure systems and modules to the global automotive industry. We have over 20 years of experience with product creation, design, engineering, testing and validation of closure modules and mechanisms and our capabilities are among the most diversified in the industry. Magna Closures is a leader in integration and program management with an extensive Innovation and Product Development process to meet our customers' needs. Our product expertise includes: door modules; window systems; power closure systems; latching systems; handle assemblies; driver controls; and obstacle detection.

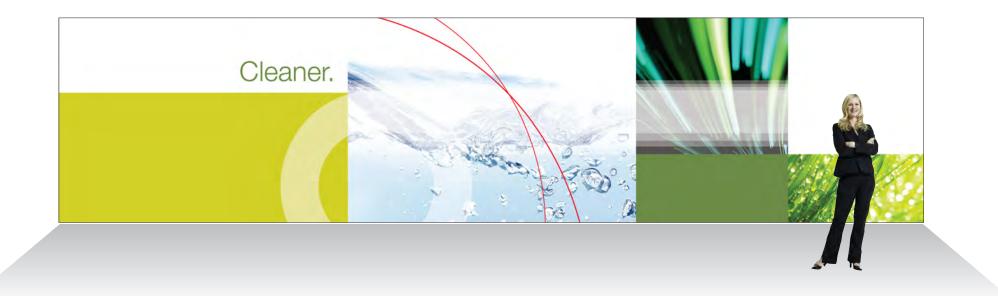
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ADVERTISEMENTS





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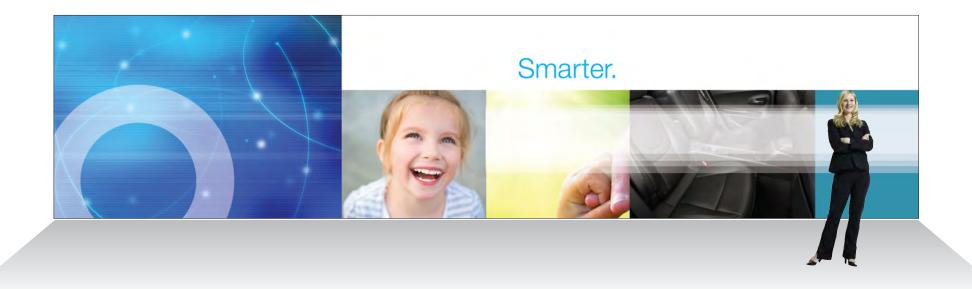
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VISUAL LANGUAGE SYSTEM: MAGNA 29 OF 33



VISUAL LANGUAGE SYSTEM: MAGNA 30 OF 33



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